



**Development Director
Escondido Children's Museum**

JOB ANNOUNCEMENT

ORGANIZATION OVERVIEW

Mission:

The mission of Escondido Children's Museum (ECM) is to inspire children to learn about our world through exploration, experimentation and imagination.

For additional information about ECM or the Development Director position, please visit www.escondidochildrensmuseum.org.

POSITION OVERVIEW

An exciting opportunity exists for a motivated and dedicated individual to become the Development Director for ECM. Reporting to the Executive Director this position plans, coordinates, controls, supervises and participates in all aspects of the fundraising, development, marketing, and public relations efforts. Serves as a member of the senior management team, playing a key role in charting the museum's future, while fostering accountability for meeting its annual operating goals within and across departmental boundaries. Has exposure and involvement with the board of directors, strategic partners and volunteers, and museum staff across all departments. Assumes major impact on financial resources and visibility within external and internal communities. Sets earned and contributed income strategies and establishes goals and objectives institution-wide and for department.

This is a challenging position requiring senior-level, related nonprofit professional experience, motivation and maturity, administrative and management skills, a high level of personal integrity and a passionate commitment to meeting the needs children who are learning to make sense of their world through exploration.

CANDIDATE REQUIREMENTS

Education: Bachelor's degree in nonprofit management, education, business or public administration, social sciences or science, marketing, communications or a closely related field. Master's degree in related field highly-desirable.

Experience: The successful candidate ideally will demonstrate a commitment to the ECM mission, as well as extensive knowledge and competencies in the following:

- Minimum of 5-8 years of progressive fundraising and development experience
- Fund development strategy and execution through identifying, cultivating and maintaining donors resulting in a healthy diversified financial support of at least \$1M
- Identifying and developing collaborative partnerships for program and fundraising enhancement
- Development of marketing, public relations, media and new media campaigns and elements
- Public speaking, presentations and media interview opportunities
- Board and committee management, development and cultivation
- Experience working with individuals from diverse cultural, ethnic, economic, educational, age and gender backgrounds
- Excellent organizational, interpersonal, written, verbal and public speaking communication skills
- Ability to plan and execute complex projects
- Supervisory experience, preferably a member of senior management

DETAILS

Compensation: The ECM Development Director position offers a competitive salary and benefits to be negotiated with a successful candidate commensurate with experience.

Status: The position is full-time, salaried and requires some work on evenings and weekends for special programs and events.

Location: ECM is located in the California Center for the Arts, Escondido within historic Grape Day Park, in Escondido, California, within San Diego County.

APPLICATION PROCEDURES

To be considered for this position, please send resume, salary requirements and a detailed, thoughtful cover letter describing your skills, experience, qualifications and interest in the position and the nonprofit sector in confidence to:

E-mail: jobs@escondidochildrensmuseum.org

Subject Line Reference: Development Director

Application deadline is Sunday, February 28, 2010.

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